



It Pays to Add Encapsulation & Moisture Control



Pest control experts consider crawl space encapsulation to be the most effective supplementary service.

What It Takes

- \$1.25-\$1.75 per sq. ft. for materials
- 2-3 person crew
- 1-2 days of labor (depending on scope of job)
- Encapsulation service training (AprilAire can coordinate)

What You Get

- Satisfaction around fulfilling current customer needs
- Expanding customer base not in need of pest-specific services
- \$5,000+ revenue per job (40%+ margin)
- Ongoing revenue provided through service contracts (\$200 per year)



Minimize Odors and Allergens

Balancing the home's humidity reduces indoor allergens like mold, mildew, and dust.



Reduce Dust Mites and Pest Infestations

Limit the moisture-rich environments where pests thrive.



How to Encapsulate a Crawl Space

1. Inspect crawl space for water intrusion, mold, pests, and structural damage.
2. Remove any soiled insulation, debris, and address any other issues.
3. Seal exterior vents and cracks with spray foam or foamboard.
4. Attach plastic vapor barrier to walls, support beams, and floor, and seal with tape.
5. Install an AprilAire Dehumidifier to regulate humidity to ensure the space stays dry.



Optional Services to Include

- Leveling or grading the earth underneath the home for a cleaner look or drainage
- Mold remediation or removal
- Wall insulation
- Sump pumps
- French drains



Industry-Leading Dehumidifiers

- Simple installation and maintenance
- Washable MERV 8 filter
- Corrosion-resistant aluminum coils
- 70-130 pints of moisture removal (up to 7,200 sq. ft.)
- US-based technical support



*Models E080, E100, and E130

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