*AprilAire

It Pays to Add Encapsulation & Moisture Control



What It Takes

- \$1.25-\$1.75 per sq. ft. for materials
- 2-3 person crew
- 1-2 days of labor (depending on scope of job)
- Encapsulation service training (AprilAire can coordinate)

What You Get

- Satisfaction around fulfilling current customer needs
- Expanding customer base not in need of pest-specific services
- \$5,000+ revenue per job (40%+ margin)
- Ongoing revenue provided through service contracts (\$200 per year)



Minimize Odors and Allergens

Balancing the home's humidity reduces indoor allergens like mold, mildew, and dust.



Reduce Dust Mites and Pest Infestations

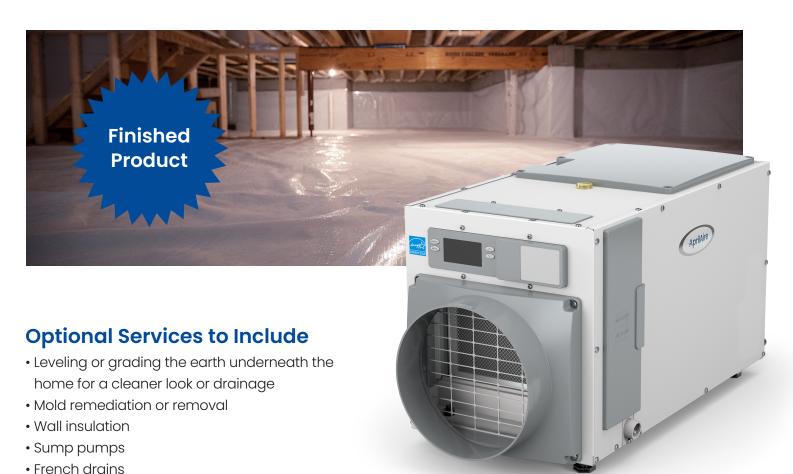
Limit the moisture-rich environments where pests thrive.



How to Encapsulate a Crawl Space

- Inspect crawl space for water intrusion, mold, pests, and structural damage.
- 2. Remove any soiled insulation, debris, and address any other issues.
- 3. Seal exterior vents and cracks with spray foam or foamboard.
- 4. Attach plastic vapor barrier to walls, support beams, and floor, and seal with tape.
- 5. Install an AprilAire Dehumidifier to regulate humidity to ensure the space stays dry.







Designed &
Assembled
in the USA
utilizing U.S. and Global Components



*Models E080, E100, and E130

Industry-Leading Dehumidifiers

- Simple installation and maintenance
- Washable MERV 8 filter
- Corrosion-resistant aluminum coils
- 70-130 pints of moisture removal (up to 7,200 sq. ft.)
- US-based technical support